

Birkerød the 10. November 2009

To whom it concerns.

Danelec Training.

Dear Sir

In order to obtain the best possible quality of performed service and installation, we are introducing several types of training sessions. There is also the aspect of rapidly growing demand of certified technicians, as Class and Authorities are now pressing only to get Certified Technicians. Kindly also note that Danelec equipment is the most sold SVDR and VDR product, and hence we have quite a lot installations, these installations have the need for Annual Performance Test (APT) which only can be performed by a Certified technician. Please also observe our new ECDIS is now open for booking.

One day training:

For Technicians already carrying a Trainer Certificate and who needs to be updated on the new products, and be able to perform local training, Danelec are introducing a one day training class. Participating in this training will also include prolonging of already made certificates.

Full training:

For Technicians or already certified technicians, who needs full training, Danelec have now introduced a three day training sessions. The technician will receive certificate of all Danelec SVDR and VDR Products. For technicians already carrying Certificates of other SVDR or VDR brands, we are also offering upgrade to Trainer (This is decided after performing the mandatory test). It's my experience that already trained Technicians will gain a lot from participating in this course, and it's recommend to do so.

ECDIS is also now established as a full training; please see detailed descriptions in this document. ECDIS is scheduled for one full day.

Authorities Training:

Some countries are having a Marine Accident Investigation Branch, and for those offices we are also offering training. This training is scheduled for one day.

Description of “One day upgrade training”

This training mainly focuses on the new DM200 and DM400, and is only for already certified Trainers.

- WEB Configurator and changes in hardware programming of all modules,
- Error tracing and installation help.
- Changes in software
- Practical excises

- VDR Explore (user software)
- Update information of this software.

- Update of use of our service kits and active onboard error tracing.

Description of “Full training”

SVDR/VDR:

This training is mainly for technicians who have not been in contact with our products before, or already trained technicians who need an update.

- WEB Configurator
- In-depth hardware programming of all modules
- Error tracing
- Installation help
- Installation issues
- Specifications of power and handling
- Connections of cables
- Grounding i.e.

- VDR Explore (user software)
- Full programming training in all aspects.

- Use of our service kits and active error tracing.

ECDIS:

This training is scheduled for only one day, and is always held together with our one day VDR upgrade training, so you have a possibility to get some value for the money.

- Hardware Configurator
- In-depth hardware programming
- Error tracing
- Installation help
- Installation issues
- Specifications of power and handling
- Connections of cables
- Grounding i.e.

This training for VDR & ECDIUS can be done locally or in Denmark. Please contact us if you need training done outside our predetermined dates.

Authorities Training.

This training is only for Authorities and is based on how to handle our equipment when an Incident has happened.

- Setting up computer
- Connecting to our equipment
- Reading data from our system
- Handling of data
- Display of data
- How to operate the VDR Explore software
- Direct connection to Capsule

Above training can be performed locally, but only per written agreement. Training done in Denmark is charged per person.

Training Schedule:

Our training schedule, overview.

| Week - Year | Training date | Training type | Place |
|-------------|-----------------------|---------------------|-------------------|
| 48-2009 | 24/11 - 25/11 - 26/11 | Full VDR Training | Aalborg / Denmark |
| 48-2009 | 27/11 | VDR Update Training | Aalborg / Denmark |
| 04-2010 | 26/1 | ECDIS Training | Aalborg / Denmark |
| 04-2010 | 27/1 | VDR Update Training | Aalborg / Denmark |
| 09-2010 | 1/3 | ECDIS Training | Aalborg / Denmark |
| 09-2010 | 2/3 | VDR Update Training | Aalborg / Denmark |
| 09-2010 | 3/3 - 5/3 | Full VDR Training | Aalborg / Denmark |

Kindly note that booking of seats can be done until two weeks before planned Training session, and afterwards Danelec will confirm your seat(s), and will revert with full agenda of the training. Booking can only be done by writing, please use tkh@danelec-marine.com

In between above scheduled dates we do perform local training, all over the world. For these training sessions we invite local companies or training is initiated per invite from a Distributor or agent. Please contact Danelec if you need local training.

If you need further information, please contact us.

Best regards
Danelec Marine A/S

Torben Holmelund
Service & Support Manager